

BMW of North America, LLC

Pricing Guide

Model Year 2017

Suggested Retail Price

2 Series Conv (F23)

Effective June 8, 2016



Series	Model Description	Body Group	NA Code	AG Code	Engine	SOP
2 Series	230i Conv SULEV	F23	172E	2K93	B46	07/16
	M240i Convertible	F23	172F	2L13	B58	07/16
	230i xDrive Conv SULEV	F23	172M	2M93	B46	07/16
	M240i xDrive Convertible	F23	172Q	2L33	B58	07/16

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Change Notes

6/7/2016	Kelly	Initial Release
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		230i Conv SULEV	M240i Convertible	230i xDrive Conv SULEV	M240i xDrive Convertible
Start of Production		07/2016	07/2016	07/2016	07/2016
Base Price U.S.A. Port of Entry*		\$38,650	\$48,750	\$40,650	\$50,750
Base Price Euro Deliver Munich Pick Up		\$36,720	\$46,315	\$38,620	\$48,215
Base Price Diplomatic U.S.A. Port of Entry		\$36,720	\$46,315	\$38,620	\$48,215
Non-Metallic		STD	STD	STD	STD
300	Alpine White	x	x	x	x
668	Jet Black	x		x	
Metallic		\$550	\$550	\$550	\$550
475	Black Sapphire Metallic	x	x	x	x
A75	Melbourne Red Metallic	x	x	x	x
A76	Deep Sea Blue Metallic	x		x	
A83	Glacier Silver Metallic	x	x	x	x
A96	Mineral White Metallic	x	x	x	x
B38	Midnight Blue Metallic	x		x	
B39	Mineral Grey Metallic	x	x	x	x
B44	Valencia Orange	x		x	
B45	Estoril Blue Metallic	x	x	x	x
	<i>B45 requires ordering ZMP</i>	x	x	x	x
B53	Sparkling Brown Metallic	x		x	
B66	Moonlight Silver	x		x	
Upholstery		STD	STD	STD	STD
KC	SensaTec	x		x	
	<i>SensaTec cannot be ordered with ZPL</i>				
KCCX	Sensatec Oyster/Black	x	x	x	x
KCL3	Black SensaTec with Red highlight	x		x	
	<i>KCL3 cannot be ordered with ZMP</i>	x		x	
KCSW	Black SensaTec	x	x	x	x
LC	Leather Dakota	\$1,550	\$1,550	\$1,550	\$1,550
LCB8	Terra Dakota Leather	x	x	x	x
	<i>LCB8 and 7AC will delete STD or 100% equipment 255</i>	x		x	
	<i>LCB8 and 7AC will add 2XE to the order</i>	x		x	
LCL3	Leather Dakota Black/Red highlight	x		x	
	<i>LCL3 cannot be ordered with ZMP or ZPL</i>	x		x	
LCL5	Coral Red Dakota Leather with Black highlight	x	x	x	x
	<i>LCL5 cannot be ordered with 4WF</i>	x	x	x	x
	<i>LCL5 cannot be ordered with ZPL</i>	x	x	x	x
LCOM	Oyster Dakota Leather	x	x	x	x
LCSW	Black Dakota Leather	x	x	x	x
Packages					
ZCW	Cold Weather Package	\$700	\$700	\$700	\$700
248	Heated Steering Wheel	x	x	x	x
494	Heated front seats	x	x	x	x
502	Retractable headlight washers	x	x	x	x
ZDA	Driver Assistance Package	\$950	\$950	\$950	\$950
3AG	Rear view camera	x	x	x	x
508	Park Distance Control	x	x	x	x

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Packages					
ZDB	Driver Assistance Plus	\$700	\$700	\$700	\$700
	5AC Automatic high beams	x	x	x	x
	5AS Active Driving Assistant	x	x	x	x
	8TH Speed Limit Info	x	x	x	x
	ZDB requires ordering ZPP	x		x	
	ZDB requires ordering 609	x	x	x	x
ZLP	Lighting Package	\$900		\$900	
	522 Xenon headlights	x		x	
	524 Adaptive light control	x		x	
ZMP	M Sport Package	\$2,300		\$2,300	
	2PU 18" double-spoke 461M wheels w/ mixed summer tires (18x7.5, 225/40 R18 front and 18x8.0, 245/35 R18 rear)	x			
	or 21L 18" alloy ferric grey 461M wheel w/ non-runflat Michelin Pilot Super Sport tires (18x7.5, 225/40 R18 front and 18x8.0, 245/35 R18 rear)	+ \$0			
	or 2TS 18" double-spoke 461M wheels w/ all-season tires (18x7.5, 225/40 R18)	+ \$0			
	2TS 18" double-spoke 461M wheels w/ all-season tires (18x7.5, 225/40 R18)			x	
	or 21L 18" alloy ferric grey 461M wheel w/ non-runflat Michelin Pilot Super Sport tires (18x7.5, 225/40 R18 front and 18x8.0, 245/35 R18 rear)			+ \$0	
	or 2PU 18" double-spoke 461M wheels w/ mixed summer tires (18x7.5, 225/40 R18 front and 18x8.0, 245/35 R18 rear)			+ \$0	
	337 M Sport Package	x		x	
	4WF Aluminum Hexagon Trim with Estoril Blue matte highlight	x		x	
	or 4FT Brushed Aluminum trim with Black high-gloss accent	+ \$0		+ \$0	
	or 4LC Finline Stream wood trim with Oxide Silver matte accent	+ \$0		+ \$0	
	or 4WG Aluminum Hexagon Trim with Black high-gloss highlight	+ \$0		+ \$0	
	704 M sport suspension	x			
	710 M steering wheel	x		x	
	715 Aerodynamic kit	x		x	
	760 Shadowline exterior trim	x		x	
	840 Increased top speed limiter	x			
	ZMP cannot be ordered with ZPL	x		x	
	ZMP will delete STD or 100% equipment 255, 520 and 7AC	x		x	
	ZMP requires ordering 300, 475, A75, A83, A96, B39 or B45	x		x	
ZPL	Luxury Package	\$350		\$350	
	4LC Finline Stream wood trim with Oxide Silver matte accent	x		x	
	or 4FT Brushed Aluminum trim with Black high-gloss accent	+ \$0		+ \$0	
	7S2 Luxury Line	x		x	
	ZPL requires ordering Leather Dakota and ZPP	x		x	
	ZPL requires ordering 2L7 or 2L9	x		x	
	ZPL cannot be ordered with ZMP	x		x	
	ZPL will delete STD or 100% equipment 7AC	x		x	
ZPP	Premium Package	\$2,250		\$2,250	
	319 Universal garage-door opener	x		x	
	322 Comfort Access keyless entry	x		x	
	430 Auto-dimming interior and driver exterior mirrors	x		x	
	431 Auto-dimming rearview mirror	x		x	
	459 Power Front Seats	x		x	
	488 Lumbar support	x		x	
	563 Ambient Lighting	x		x	
	655 Satellite radio with 1 year subscription	x		x	

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Packages					
ZTR	Track Handling Package	\$2,300		\$2,300	
24P	18" alloy ferric grey 384 wheel w/non-runflat Michelin Pilot Super Sport tires (18x7.5, 225/40 R18 front and 18x8.0, 245/35 R18 rear)	x		x	
or	21L 18" alloy ferric grey 461M wheel w/ non-runflat Michelin Pilot Super Sport tires (18x7.5, 225/40 R18 front and 18x8.0, 245/35 R18 rear)	+ \$0		+ \$0	
2NH	M Sport Brakes	x		x	
2VF	Adaptive M Suspension	x		x	
2VL	Variable sport steering	x		x	
	ZTR and ZMP will delete 704 from the order In combination with ZMP	x \$1,700		x \$1,700	
Options					
21V	18" double-spoke orbit grey 436M wheels w/ all season tires (18x7.5, 225/40 R18) 21V cannot be ordered with 840 21V requires ordering 258		NC x x		NC x x
2L7	18" Lt/Ally wheels Double-spoke 384 w/ All Season tires (18x7.5, 225/40 R18) 2L7 cannot be ordered with 840 2L7 requires ordering 258	\$600 x x		\$600 x x	
2L9	18" Light alloy wheels double-spoke 384 with mixed performance tires (18x7.5, 225/40 R18 front and 18x8.0, 245/35 R18 rear) 2L9 requires ordering 258 2L9 and 7AC requires ordering 840	\$600 x x		\$600 x x	
2PG	18" double-spoke 436M wheels w/ non-runflat mixed summer tires (18x7.5, 225/40 R18 front and 18x8.0, 245/35 R18 rear) 2PG requires ordering 840 2PG cannot be ordered with 258		NC x x		NC x x
2TR	18" double-spoke 436M wheels w/ all-season tires (18x7.5, 225/40 R18) 2TR cannot be ordered with 840 2TR requires ordering 258		NC x x		NC x x
3YA	Moonlight Black soft top	\$100	\$100	\$100	\$100
3YF	Brown soft top with silver effects	\$100	\$100	\$100	\$100
459	Power Front Seats Included in package	\$995 ZPP	100%	\$995 ZPP	100%
494	Heated front seats Included in package	\$500 ZCW	\$500 ZCW	\$500 ZCW	\$500 ZCW
4FT	Brushed Aluminum trim with Black high-gloss accent In combination with ZMP In combination with ZPL Alternate in package	\$350 NC NC ZMP, ZPL	NC	\$350 NC NC ZMP, ZPL	NC
4LC	Fineline Stream wood trim with Oxide Silver matte accent Included in package In combination with ZMP Alternate in package	\$350 ZPL NC ZMP	NC	\$350 ZPL NC ZMP	NC
4LV	Black high-gloss trim with Coral Red matte accent	NC		NC	
4WG	Aluminum Hexagon Trim with Black high-gloss highlight In combination with ZMP Alternate in package	NC ZMP	NC	NC ZMP	NC
5DP	Parking Assistant 5DP requires ordering ZDA	\$500 x	\$500 x	\$500 x	\$500 x
609	Navigation system 609 will add 6AK, 6AM, 6AP, 6WA and ZAC to the order Note: 6AK - BMW Online and BMW Apps Note: 6AM - Advanced Real-Time Traffic Information Note: 6AP - Remote Services Note: 6WA - Instrument cluster with extended contents Note: ZAC - BMW Connected App Compatibility	\$1,950 x	\$1,950 x	\$1,950 x	\$1,950 x
674	harman/kardon Premium Sound System	\$875	\$875	\$875	\$875

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Options					
6CP	Apple CarPlay Compatibility	\$300 (SOP 08/16)	\$300 (SOP 08/16)	\$300 (SOP 08/16)	\$300 (SOP 08/16)
	<i>6CP requires ordering 609</i>	x	x	x	x
6NW	Wireless Charging	\$500	\$500	\$500	\$500
	<i>6NW will add 6WD and ZEB to the order</i>	x	x	x	x
	<i>6NW will delete STD or 100% equipment 6NH</i>	x	x	x	x
	<i>6NW requires ordering 609</i>	x	x	x	x
	<i>Note: 6WD - WiFi Hotspot</i>				
	<i>Note: ZEB - Enhanced USB & Bluetooth</i>				
ZMT	Manual Transmission		NC		
ZNS	Non Sport Seats for Luxury Package	NC		NC	
	<i>ZNS will delete STD or 100% equipment 481</i>	x		x	
	<i>ZNS requires ordering ZPL</i>	x		x	

Other Charges					
Destination & Handling		\$995	\$995	\$995	\$995

Standard					
1CC	Automatic Start/Stop function	STD	STD	STD	STD
216	Servotronic	STD	STD	STD	STD
21U	18" double-spoke orbit grey 436M wheels w/ non-runflat mixed summer tires (18x7.5, 225/40 R18 front and 18x8.0, 245/35 R18 rear)		STD		STD
249	Multifunction steering wheel	STD	STD	STD	STD
255	Sport leather steering wheel	STD		STD	
258	Runflat tires	STD		STD	
2DT	17" light alloy wheels Star-spoke style 379 with All-Season Tires (17x7.0, 205/50 R17)	STD		STD	
2NH	M Sport Brakes		STD		STD
2TB	Sport Automatic Transmission	STD	STD	STD	STD
2VB	Tire pressure monitor	STD	STD	STD	STD
2VF	Adaptive M Suspension		STD		STD
2VL	Variable sport steering		STD		STD
302	Alarm System	STD	STD	STD	STD
319	Universal garage-door opener		STD		STD
322	Comfort Access keyless entry		STD		STD
346	Chrome Line Exterior	STD		STD	
387	Convertible Wind Deflector	STD	STD	STD	STD
3DZ	Without Lines designation outside	STD	STD	STD	STD
423	Floor mats	STD	STD	STD	STD
430	Auto-dimming interior and driver exterior mirrors		STD		STD
431	Auto-dimming rearview mirror		STD		STD
441	Smoker's package	STD	STD	STD	STD
459	Power Front Seats		STD		STD
465	Split fold-down-rear seat	STD	STD	STD	STD
481	Sport seats	STD	STD	STD	STD
488	Lumbar support		STD		STD
493	Storage package	STD	STD	STD	STD
4AE	Adjustable front armrest	STD	STD	STD	STD
4GD	Black high-gloss trim w/ Oxide Silver matte accent	STD		STD	
4WF	Aluminum Hexagon Trim with Estoril Blue matte highlight		STD		STD
520	Fog lights	STD		STD	
521	Rain sensor and auto headlights	STD	STD	STD	STD
522	Xenon headlights		STD		STD
524	Adaptive light control		STD		STD
534	Automatic climate control	STD	STD	STD	STD
544	Dynamic Cruise Control	STD	STD	STD	STD
563	Ambient Lighting		STD		STD

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Standard					
645	Radio control US	STD	STD	STD	STD
655	Satellite radio with 1 year subscription		STD		STD
663	Radio BMW Professional	STD	STD	STD	STD
676	Hi-fi sound system	STD	STD	STD	STD
693	Satellite radio preparation	STD		STD	
697	DVD Area coding (North America)	STD	STD	STD	STD
6AC	BMW Assist eCall	STD	STD	STD	STD
6AE	BMW TeleServices	STD	STD	STD	STD
6NH	Hands-free Bluetooth and USB audio connection	STD	STD	STD	STD
710	M steering wheel		STD		STD
715	Aerodynamic kit		STD		STD
760	Shadowline exterior trim		STD		STD
7AC	Sport Line	STD		STD	
840	Increased top speed limiter		STD		STD
8KL	Oil Chg 10,000 mls/12 months	STD	STD	STD	STD
8TN	Daytime driving lights	STD	STD	STD	STD
ZTM	Tier 2	STD	STD	STD	STD

Wheels







 Code: 21L Style: 461M	18" alloy ferric grey 461M wheel w/ non-runflat Michelin Pilot Super Sport tires Front: 18x7.5, 225/40 R18 Rear: 18x8.0, 245/35 R18	ZMP (upgrade)		ZMP (upgrade)
	21L requires ordering 840 21L requires ordering ZMP and ZTR	ZTR (upgrade)		ZTR (upgrade)
		x		x
		x		x
 Code: 21U Style: 436M	18" double-spoke orbit grey 436M wheels w/ non-runflat mixed summer tires Front: 18x7.5, 225/40 R18 Rear: 18x8.0, 245/35 R18		Standard	
	21U cannot be ordered with 258 21U requires ordering 840		x	x
			x	x
 Code: 21V Style: 436M	18" double-spoke orbit grey 436M wheels w/ all season tires Front / Rear: 18x7.5, 225/40 R18		NC	NC
	21V cannot be ordered with 840 21V requires ordering 258		x	x
			x	x
 Code: 24P Style: 384	18" alloy ferric grey 384 wheel w/non-runflat Michelin Pilot Super Sport tires Front: 18x7.5, 225/40 R18 Rear: 18x8.0, 245/35 R18	ZTR		ZTR
	24P and 7AC requires ordering 840 24P cannot be ordered with 258 24P requires ordering ZTR	x		x
		x		x
		x		x

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Wheels					
	17" light alloy wheels Star-spoke style 379 with All-Season Tires Front / Rear: 17x7.0, 205/50 R17 Code: 2DT Style: 379 2DT requires ordering 258 2DT cannot be ordered with 840	Standard x x		Standard x x	
	18" Lt/Aly wheels Double-spoke 384 w/ All Season tires Front / Rear: 18x7.5, 225/40 R18 Code: 2L7 Style: 384 2L7 cannot be ordered with 840 2L7 requires ordering 258	\$600 x x		\$600 x x	
	18" Light alloy wheels double-spoke 384 with mixed performance tires Front: 18x7.5, 225/40 R18 Rear: 18x8.0, 245/35 R18 Code: 2L9 Style: 384 2L9 requires ordering 258 2L9 and 7AC requires ordering 840	\$600 x x		\$600 x x	
	18" double-spoke 436M wheels w/ non-runflat mixed summer tires Front: 18x7.5, 225/40 R18 Rear: 18x8.0, 245/35 R18 Code: 2PG Style: 436M 2PG requires ordering 840 2PG cannot be ordered with 258		NC x x		NC x x
	18" double-spoke 461M wheels w/ mixed summer tires Front: 18x7.5, 225/40 R18 Rear: 18x8.0, 245/35 R18 Code: 2PU Style: 461M 2PU requires ordering 258 and 840 2PU requires ordering ZMP	ZMP x x		ZMP (upgrade) x x	
	18" double-spoke 436M wheels w/ all-season tires Front / Rear: 18x7.5, 225/40 R18 Code: 2TR Style: 436M 2TR cannot be ordered with 840 2TR requires ordering 258		NC x x		NC x x

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Wheels					
 <p>Code: 2TS Style: 461M</p>	18" double-spoke 461M wheels w/ all-season tires	ZMP (upgrade)		ZMP	
	Front / Rear: 18x7.5, 225/40 R18				
	2TS requires ordering ZMP	x		x	
	2TS requires ordering 258	x		x	
	2TS cannot be ordered with 840	x		x	