Pricing Guide Model Year 2016 Suggested Retail Price



Series	Model Description	Body Group	NA Code	AG Code	Engine	SOP
2 Series	228i Coupe	F22	1620	1F53	N20B20O0	07/15
	228i xDrive Coupe	F22	1621	1G93	N20B20O0	07/15
	M235i Coupe	F22	1622	1J73	N55B30O0	07/15
	M235i xDrive Coupe	F22	1623	1J93	N55B30O0	07/15

Pricing Guide Model Year 2016 Suggested Retail Price 2 Series Coupe Effective July 1, 2015



#### **Change Notes**

5/28/2015 Lalewicz

Production: July 2015

Pricing Guide Model Year 2016 Suggested Retail Price



		228i Coupe	228i xDrive Coupe	M235i Coupe	M235i xDrive Coupe
	Start of Production	07/2015	07/2015	07/2015	07/2015
	Base Price	\$36,200	\$39,950	\$45,200	\$48,950
	Base Price - European Delivery	\$36,200	\$39,950	\$45,200	\$48,950
	Base Price - Diplomat	\$36,200	\$39,950	\$45,200	\$48,950
	Non-Metallic	STD	STD	STD	STD
300	Alpine White	х	х	х	х
	Metallic	\$895	\$895	\$895	\$895
	Black Sapphire Metallic	х	х	х	х
	Melbourne Red Metallic	х	х	х	x
	Glacier Silver Metallic	х	х	х	x
	Mineral White Metallic	х	х	х	x
	Mineral Grey Metallic	х	x	x	x
B45	Estoril Blue Metallic	Х	x	Х	x
	Upholstery				
	Leatherette	NC	NC		
	Black Leatherette	x	x		
	Dakota Leather	\$1,500	\$1,500	NC	NC
	Terra Dkt Lthr	x	ф1,000 Х	x	x
	Coral Red Dkt Lthr	x	x	x	x
	LCL5 cannot be ordered with 4WF	x	x	x	x
LCOM	Oyster/Black Dkt Lthr	х	х	х	х
LCSW	Black Dkt Lthr	х	х	х	х
Packag Z2J	jes Premium Package			\$4,500	\$4,500
-	322 Comfort Access				
	3AG Rear View Camera			X	X
	403 Glass Sunroof			X	X
				x	X
	5			X	X
	<ul><li>508 Park Distance Control, front and rear</li><li>609 On-Board Navigation</li></ul>			x x	x x
Z2L	Premium Package Essential	\$2,300	\$2,300		
	248 Heated Steering Wheel	φ <u>2</u> ,000 χ	¢ <u>∠</u> ,000 Х		
	403 Glass Sunroof	x	x		
	431 Auto Dimming Interior Mirror	x	x		
	459 Electric Seats w/ Driver Mem.	x	x		
	465 Through Loading System	x	x		
	Premium Package Enhanced	\$3,995	\$3,995		
Z20	248 Heated Steering Wheel	x	x		
	3AG Rear View Camera	x	x		
		x	x		
	403 Glass Sunroof				
	403 Glass Sunroor 430 Auto Dimming Exterior Mirrors	х	х		
	430 Auto Dimming Exterior Mirrors	x x	x x		
	430 Auto Dimming Exterior Mirrors				
	<ul> <li>430 Auto Dimming Exterior Mirrors</li> <li>431 Auto Dimming Interior Mirror</li> <li>459 Electric Seats w/ Driver Mem.</li> </ul>	х	x		
	<ul> <li>430 Auto Dimming Exterior Mirrors</li> <li>431 Auto Dimming Interior Mirror</li> <li>459 Electric Seats w/ Driver Mem.</li> <li>465 Through Loading System</li> </ul>	x x	x x x		
	<ul> <li>430 Auto Dimming Exterior Mirrors</li> <li>431 Auto Dimming Interior Mirror</li> <li>459 Electric Seats w/ Driver Mem.</li> <li>465 Through Loading System</li> <li>507 Park Distance Control, rear</li> </ul>	x x x	x x x x		
	<ul> <li>430 Auto Dimming Exterior Mirrors</li> <li>431 Auto Dimming Interior Mirror</li> <li>459 Electric Seats w/ Driver Mem.</li> <li>465 Through Loading System</li> <li>507 Park Distance Control, rear</li> <li>or 508 Park Distance Control, front and rear</li> </ul>	x x x x + \$450	x x x x + \$450		
	<ul> <li>430 Auto Dimming Exterior Mirrors</li> <li>431 Auto Dimming Interior Mirror</li> <li>459 Electric Seats w/ Driver Mem.</li> <li>465 Through Loading System</li> <li>507 Park Distance Control, rear</li> </ul>	x x x x	x x x x		

Pricing Guide Model Year 2016 Suggested Retail Price 2 Series Coupe Effective July 1, 2015



		228i Coupe	228i xDrive Coupe	M235i Coupe	M235i xDrive Coupe
Packa	iges				
Z2Q	Executive Package	\$2,200	\$2,200		
	319 Universal Remote Control	х	х		
	322 Comfort Access	х	х		
	655 SiriusXM Satellite Radio Tuner	х	х		
	674 Harman Kardon Sound System	х	х		
	Z2Q will delete STD or 100% equipment 693	x	х		
Z2Z	Executive Package			\$2,500	\$2,500
	319 Universal Remote Control			х	х
	524 Adaptive Headlights			х	х
	5AC High-Beam Assistant			х	х
	5AS Driving Assistant			х	х
	655 SiriusXM Satellite Radio Tuner			х	х
	674 Harman Kardon Sound System			х	х
	Z2Z will delete STD or 100% equipment 676 and 693			х	х
	Z2Z requires ordering Z2J			х	х
Z3U	Performance Package	\$1,200	\$1,200		
	2VF Adaptive M Suspension	х	х		
	2VL Variable Sport Steering	x	х		
Z3W	M Track Package	\$1,200	\$1,200		
	21L 18" M Lt/Aly Wheel, Double-spoke, FerricGrey, Perf. Non-Runflat	х	х		
	(18x7.5, 225/40 R18 front and 18x8.0, 245/35 R18 rear)				
	or 21A 18" M Lt/Aly Wheel, Double-Spoke, FerricGrey, Perf. RFT	+ \$0	+ \$0		
	(18x7.5, 225/40 R18 front and 18x8.0, 245/35 R18 rear)				
	2NH M Sport brake	х	х		
	840 High speed maximum with perf. tires	х	х		
ZTO	ConnectedDrive Services Professional w/ARTTI	\$500	\$500	\$500	\$500
	6AK BMW Online	х	х	х	х
	6AM Advanced Real Time Traffic Information	х	х	х	х
	6AN Concierge Services	х	х	х	х
	6AP Remote Services	х	х	х	х
	7S9 BMW ConnectedDrive Services Package	х	х	х	х
	ZTO requires ordering Z2O	x	х		
	ZTO requires ordering Z2J			x	х

Optio	ns				
21L	18" M Lt/Aly Wheel, Double-spoke, FerricGrey, Perf. Non-Runflat (18x7.5, 225/40 R18 front and 18x8.0, 245/35 R18 rear)			NC	NC
	Included in package	Z3W	Z3W		
	21L will delete STD or 100% equipment 258	х	х		
2PU	18" M Lt/Aly Wheel, Double-Spoke, Perf.RFT	NC	NC		
	(18x7.5, 225/40 R18 front and 18x8.0, 245/35 R18 rear)				
	2PU will add 840 to the order	Х	х		
2TB	Sport Auto Trans w/Paddles	\$1,600	\$500	\$1,600	100%
2TR	18"M Lt/Aly Wheel, Double-Spoke, A/S RFT			NC	
	(18x7.5, 225/40 R18)				
	2TR will delete STD or 100% equipment 840			х	
	2TR will add 258 to the order			х	
403	Glass Sunroof			\$1,500	\$1,500
	In combination with Z2J			NC	NC
	Included in package	Z2L, Z2O	Z2L, Z2O	Z2J	Z2J
441	Smoker's Package	\$100	\$100	\$100	\$100
488	Lumbar Support	\$300	\$300	\$300	\$300
493	Storage Compartment Package	\$200	\$200	\$200	\$200
4F8	Fineline Pure Wood Trim w/Oxide Silver Highlight	NC	NC	NC	NC
4FT	Brushed Aluminum Trim w/High-Gloss BlackHighlight	NC	NC	NC	NC

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Pricing Guide Model Year 2016 Suggested Retail Price 2 Series Coupe Effective July 1, 2015



		228i Coupe	228i xDrive Coupe	M235i Coupe	M235i xDrive Coupe
Optio	IS				
4GD	High-Gloss Black Trim w/Oxide Silver Highlight	NC	NC	NC	NC
4GK	Brushed Aluminum Trim w/Oxide Silver Highlight	NC	NC	NC	NC
4LC	Fineline Stream Wood Trim w/Oxide SilverHighlight	NC	NC	NC	NC
4WG	Aluminum Hexagon Trim w/High-Gloss BlackHighlight	NC	NC	NC	NC
5AS	Driving Assistant Included in package 5AS requires ordering Z2O	\$700 ×	\$700 x	Z2Z	Z2Z
5DP	Park Assistant 5DP requires ordering 508 5DP requires ordering Z2J	\$400 x	\$400 x	\$400 ×	\$400 ×
6NS	Convenience Telephony with Smartphone Connectivity	\$600	\$600	\$600	\$600
8TH	Speed Limit Info 8TH requires ordering Z2O 8TH requires ordering Z2J	\$350 x	\$350 x	\$350 x	\$350 x
Z4Y	M Performance Exhaust			\$1,500	\$1,500
Z7A	2TR 18"M Lt/Aly Wheel, Double-Spoke,A/S RFT (18x7.5, 225/40 R18) Z7A will add 258 to the order Z7A will delete STD or 100% equipment 840				NC x x
ZED	European Delivery	NC	NC	NC	NC
ZSP	Special Order	\$400	\$400	\$400	\$400

Stand	ard				
205	Automatic Transmission		STD		
216	Servotronic	STD	STD		
248	Heated Steering Wheel			STD	STD
249	Multi-Function Steering Wheel with Cruise Control	STD	STD	STD	STD
258	Runflat Tires	STD	STD		
2NH	M Sport brake			STD	STD
2PG	18"M Lt/Aly Wheel, Double-Spoke, Perf. Non-Runflat			STD	STD
	(18x7.5, 225/40 R18 front and 18x8.0, 245/35 R18 rear)				
2TB	Sport Auto Trans w/Paddles				STD
2TS	18" M Lt/Aly Wheel, Double Spoke, A/S RFT	STD	STD		
	(18x7.5, 225/40 R18)			OTD	OTD
2VF	Adaptive M Suspension			STD	STD
2VL	Variable Sport Steering	OTD	070	STD	STD
302	Alarm System	STD	STD	STD	STD
337	M Sport Package	STD	STD		
3DZ	Without Exterior Lines Designation	STD	STD	OTD	OTD
423	Velour Floor Mats	STD	STD	STD	STD
431	Auto Dimming Interior Mirror			STD	STD
459	Electric Seats w/ Driver Mem.			STD	STD
465	Through Loading System	OTD	070	STD	STD
481	Sport Seats	STD	STD	STD	STD
494	Heated Front Seats	STD	STD	STD	STD
4AE	Armrest front, sliding	STD	STD	STD	STD
4NE	Blow-by heater	STD	STD	STD	STD
4WF	Aluminum Hexagon Trim w/Matte Blue Highlight	STD	STD	STD	STD
521	Rain Sensor with Auto Headlamps	STD	STD	STD	STD
522	Bi-Xenon Headlights	STD	STD	STD	STD
534	Automatic Climate Control	STD	STD	STD	STD
544	Dynamic Cruise Control	STD STD	STD	STD STD	STD
563	Lights Package		STD	-	STD
5DC	Rear-seat headrests, folding	STD	STD	STD	STD
5DS	Luggage-Compartment Emergency Unlocking	STD	STD	STD	STD
663	BMW Radio Professional	STD	STD	STD	STD
676	HiFi Sound System	CTD	CTD.	STD	STD
693	Satellite Radio Pre-Wire	STD	STD	STD	STD

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Pricing Guide Model Year 2016 Suggested Retail Price



		228i Coupe	228i xDrive Coupe	M235i Coupe	M235i xDrive Coupe
Stand	Standard				
6AC	BMW Assist Emergency Call	STD	STD	STD	STD
6AE	BMW TeleServices	STD	STD	STD	STD
6NH	USB Integration with Bluetooth	STD	STD	STD	STD
6WA	Instrument Cluster, ext.			STD	STD
704	M Sport Suspension	STD			
710	M Leather Steering Wheel	STD	STD	STD	STD
715	M Aerodynamics Package	STD	STD	STD	STD
754	M Rear Spoiler	STD	STD		
760	High-Gloss Shadow Line	STD	STD	STD	STD
775	Anthracite Roofliner	STD	STD	STD	STD
840	High speed maximum with perf. tires			STD	STD
8KL	Oil Service Interval 15,000km	STD	STD	STD	STD
ZMA	6-Speed Manual Transmission	STD		STD	

Wheels					
CTD	18" M Lt/Aly Wheel, Double-Spoke, FerricGrey, Perf. RFT	Z3W (upgrade)	Z3W (upgrade)		
	Front: 18x7.5, 225/40 R18				
	Rear: 18x8.0, 245/35 R18				
Code: 21A Style: 461M					
(T)	18" M Lt/Aly Wheel, Double-spoke, FerricGrey, Perf. Non-Runflat	Z3W	Z3W	NC	NC
	Front: 18x7.5, 225/40 R18				
	Rear: 18x8.0, 245/35 R18				
Code: 21L					
Style: 461M	21L will delete STD or 100% equipment 258	х	x		
AT DA	18"M Lt/Aly Wheel, Double-Spoke, Perf. Non-Runflat			Standard	Standard
	Front: 18x7.5, 225/40 R18				
	Rear: 18x8.0, 245/35 R18				
Code: 2PG Style: 436M					
	18" M Lt/Aly Wheel, Double-Spoke, Perf.RFT	NC	NC		
	Front: 18x7.5, 225/40 R18				
	Rear: 18x8.0, 245/35 R18				
Code: 2PU					
Style: 461M	2PU will add 840 to the order	Х	x		
AT TA	18"M Lt/Aly Wheel, Double-Spoke, A/S RFT			NC	
	Front / Rear: 18x7.5, 225/40 R18				
Code: 2TR					
Style: 436M	2TR will delete STD or 100% equipment 840 2TR will add 258 to the order			x x	
				^	

Pricing Guide Model Year 2016 Suggested Retail Price



		228i Coupe	228i xDrive Coupe	M235i Coupe	M235i xDrive Coupe
Wheels					
	18" M Lt/Aly Wheel, Double Spoke, A/S RFT	Standard	Standard		
	Front / Rear: 18x7.5, 225/40 R18				
Code: 2TS Style: 461M					
AT TA	2TR 18"M Lt/Aly Wheel, Double-Spoke,A/S RFT				NC
	Front / Rear: 18x7.5, 225/40 R18				
Code: Z7A					
Style: 436M	Z7A will add 258 to the order				x
	Z7A will delete STD or 100% equipment 840				х